

What the federal government and the media say about Certified Bookkeepers:

"Certified Bookkeepers (CBs) and those with several years of accounting or bookkeeping experience will have the best job prospects."

Occupational Outlook Handbook
U.S. Department of Labor
Bureau of Labor Statistics

"Small businesses often have only a bookkeeper as their sole financial officer. Now they can rely on that de facto CFO as a highly qualified and certified expert, complete with the experience, training and qualifications provided by a program established by the American Institute of Professional Bookkeepers (www.aipb.org)."

Atlanta Journal and Constitution

"Certified bookkeepers are one of the most critical positions within any organization, but most especially for the small business owner,' says Financial Consultant Anita Johnson. 'This isn't about data entry, this is about payroll, accruals, deferrals, adjusting trial balances, calculating depreciation and valuation of merchandise inventory. It's the entire package. And if you're certified, you become tremendously valuable."

Sacramento (California) Bee

"Irene Hurst, director of the Small Business Development Center at the University of South Florida, says, 'But how do you know a person actually knows about bookkeeping? I've seen business after business get in trouble because their bookkeeper didn't keep records straight or was taking money.' She recommends businesses hire certified bookkeepers when possible."

Tampa Bay Business Journal

"Certified Bookkeepers demonstrate not only a proven knowledge of basic GAAP accounting," says Margaret Stone, Pima Community College, (AZ), but the motivation to learn and the desire and ambition to be a professional."

Internal Auditing Report (publication for CPAs)
Warren Gorham Lamont

The American Institute of Professional Bookkeepers (AIPB)

The national association for bookkeepers since 1987.

AIPB was founded in 1987 to improve bookkeepers' professional status by advancing their skills and knowledge through continuing education and training.

AIPB's certification program is the first and only national standard for bookkeeping in America—a high standard in advanced bookkeeping.

Over 200 colleges offer AIPB's course in advanced bookkeeping to prepare bookkeepers for the national certification exam. There are also many bookkeepers who prepare for the exam on their own.

The AIPB Certification Advisory Board

Barry C. Broden, DBA, CPA <i>University of Hartford</i>	Wade D. Lindenberg, CPA <i>Director, Rose Ryan, Inc. Instructor, Gatlin Education</i>
Eric Bolin, MAcc, CPA <i>Bolin & Associates</i>	Gordon May, MBA, PhD, CPA <i>University of Georgia</i>
Wayne Edmunds, CPA, JD, MLT <i>Virginia Commonwealth University</i>	Debera J. Salam, CPP <i>Senior Manager Payroll Consulting Services Ernst & Young LLP</i>
Barton Groh, CFO <i>Mount Vernon Association Mount Vernon, Virginia</i>	Lita G. Schloss <i>Iona College (Retired)</i>



American Institute of Professional Bookkeepers

6001 Montrose Road, Rockville, MD 20852
www.aipb.org E-mail: info@aipb.org 800-622-0121

What is a Certified Bookkeeper (CB)?

In 1998, the American Institute of Professional Bookkeepers (AIPB) set the first and only national standard in advanced bookkeeping: The *Certified Bookkeeper* Program.

A *Certified Bookkeeper* has the proven ability to handle the books for a company of up to 100 employees.

To become certified, a bookkeeper must:

- 1 know basic bookkeeping, including double-entry accounting, before undertaking certification;
- 2 pass a national exam in advanced bookkeeping at Prometric Test Centers;
- 3 have at least 3,000 hours (2 years) of on-the-job experience in bookkeeping;
- 4 sign a Code of Ethics that assures commitment to integrity;
- 5 constantly update skills by earning 20 Continuing Education Credits every year.

Here is how you
benefit from using
a *Certified Bookkeeper*...

A CB has the proven ability to...

1 Help you get accurate financial statements and tax returns.

A **CB** is trained to record your year-end adjustments and prepare your adjusted trial balance—the last step before the financial statements and tax return are prepared.

Your financial statements and tax returns are only as good as the company books that you give to your CPA.

What this means to your company:

- ✓ You base important decisions on accurate financial data.
- ✓ You avoid problems with the IRS or filing amended returns because your CPA was given inaccurate books.
- ✓ You can give your bank, investors or other interested parties accurate financial data.

2 Find and correct any accounting errors in your company's books.

A **CB** can find and correct errors in your books, trial balance and bank statements. You have a bookkeeper who can correctly perform your monthly bank reconciliation.

What this means to your company:

- ✓ You avoid costly delays filing your tax return because your books have to be redone.
- ✓ You keep track of cash on a timely basis.
- ✓ You make sure that you catch errors on your bank statements—and errors in your ledger cash account—before they cost you money.
- ✓ You can get accurate financial information about your company any time you need it.

3 Do your company's payroll.

A **CB** can help you:

- ✓ complete and file key federal forms;
- ✓ avoid misclassifying employees as independent contractors;
- ✓ save on overtime pay by knowing what paid time to include—or *not* to include—in overtime calculations; and
- ✓ keep an eye on your outside payroll service (if you use one).

What this means to your company:

- You avoid IRS penalties—or even worse, endless IRS correspondence.
- You help reduce the chance of a costly wage-and-hour audit.
- You avoid late-filing penalties and interest.

4 Maximize depreciation for your financial statements and taxes.

A **CB** can:

- ✓ Set up and maintain depreciation schedules for your firm's property, plant and equipment.
- ✓ Depreciate vehicles, including employee business v. personal use.
- ✓ Record depreciation for your financial statements under GAAP—and make sure you get *all* your depreciation and Sec. 179 deductions for tax purposes.

What this means to your company:

- You get *all* the Sec. 179 and depreciation deductions you are entitled to.
- You maximize company car deductions without inviting an IRS audit.

5 Record and cost out your merchandise inventory.

A **CB** can:

- ✓ record merchandise inventory under the perpetual or periodic methods.
- ✓ cost out inventory under LIFO, FIFO, LCM, weighted or moving average.

What this means to your company:

- You always know the value of inventory on hand and avoid unpleasant surprises on your financial statements at year end.

6 Help you avoid costly losses from fraud and theft.

A **CB** can help you set up internal controls and is trained to prevent or spot:

- ✓ employee theft of cash or other assets.
- ✓ check fraud by employees or customers.
- ✓ credit card fraud by customers.
- ✓ many vendor scams.

Although internal controls and fraud prevention were not a requirement for certification until October, 2004, most CBs certified previously have now taken AIPB's course on this subject.

What this means to your company:

- You minimize or avoid employee theft.
- You avoid being scammed by customers.
- You avoid getting taken by dishonest vendors.